

YOU NEED A BUSINESS COACH

Fortune 500 CEO's were asked what contributed most to their success. Many listed an effective mentor as one of the key factors. As a result, more and more businesses are retaining the services of a Business Consultant and formalized technical assistance training programs. That's where we come in.

Our Business Consultants have forged strong relationships with CPA's, lawyers, accountants, bookkeepers, insurance agencies, tax advisors, payroll providers, and lenders. After assessing the needs of our clients we are able to link them to the professional help needed whenever it is appropriate.

Our services are geared toward partnering with small businesses to ensure that they have the tools necessary to help their business grow and become more profitable. With coaching and training by experienced, qualified consultants, our clients can depend on receiving accurate information and guidance in navigating the maze of paperwork and avoid common pitfalls as they do business. We want to be your partners in success!



Volunteer Business Coaches formerly with:
M/WBE Alliance, Inc. of Orlando, FL

SMALL BUSINESS TECHNICAL ASSISTANCE PROVIDER

- Business Start-Up Assistance & Training
- Comprehensive Business Needs Assessment
- Business Management Coaching
- Business Planning Assistance
- Business Proposal Development & Marketing for Contractors
- Construction Business Management & Business Opportunity Assistance
- OSHA 10-Hour & OSHA 30-Hour Safety Training
- DBE, SBE, M/WBE Certification Counseling & Application Preparation
- Prime Contractor Outreach Services for Small, Disadvantaged, Minority and Women-Owned Businesses
- Central Florida's ONLY Small Business Construction Plans Room Access & Check Out Service
- ACE Construction Management Boot Camp (36-Hour Workshop Series)
- SBA SOHO Loan Application Preparation Assistance (No Charge)
- Professional Services Referral Network
- Financial Literacy Coaching - (Services are priced separately and available through "Financial Health and Fitness, LTC")

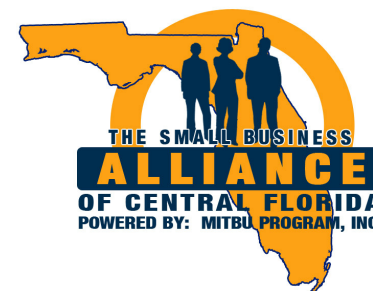
Visit us on the internet!

www.tsbaofcfl.com

PROGRAMS SERVICES

THE SMALL BUSINESS ALLIANCE OF
CENTRAL FLORIDA

*"Passionately Serving Central Florida's
Small, Disadvantaged, Minority and Women-
Owned Businesses"*



Non-Profit Corporation - 501(c) 3
(Application Pending)

THE SMALL BUSINESS ALLIANCE OF CENTRAL FLORIDA

2290 North Ronald Reagan Blvd.
Suite #144
Longwood, FL 32750
Phone: (407) 339-9167
Fax: (321) 972-6843
Website: www.tsbaofcfl.com
E-mail: info@tsbaofcfl.com

ANNUAL RETAINER AGREEMENTS

CONSTRUCTION PROJECT ADMINISTRATION SERVICES

NOTE: (Services invoiced monthly @ discounted hourly rate of \$50/hour based on actual hours required to complete administrative tasks. Hours exceeding Service Plan will be invoiced at the standard rate of \$75/hour.)

- Notice to Owner (NTO)
- Pay Applications,
- Workforce Reports, Certified Payroll, Notice of Non-Payment, Notice of Intent to Lien

PRIME HOURLY SERVICE PLAN \$500/
(10 Hours / Month) Month

DELUXE HOURLY SERVICE PLAN \$400/
(8 Hours / Month) Month

SPECIAL HOURLY SERVICE PLAN \$200/
(4 Hours / Month) Month

BASIC HOURLY SERVICE PLAN \$100/
(2 Hours / Month) Month



Established in September, 2009
15 Years of Experience Serving Small Businesses

SPONSORSHIPS & MEMBERSHIPS

GOLD SPONSORSHIP \$10,000
Annually

Silver Sponsorship plus... One Project Announcement Outreach Event/Quarter (refreshments excluded), Contract Bid Solicitation Assistance (weekly project inclusion on e-mail distribution of project bid opportunities), Construction Plans Room Access

SILVER SPONSORSHIP \$5,000
Annually

Bronze Sponsorship plus... One Project Announcement Outreach Event (refreshments excluded), Contract Bid Solicitation Assistance (weekly project inclusion on e-mail distribution of project bid opportunities), Construction Plans Room Access

BRONZE SPONSORSHIP \$2,500
Annually

Sub-contractor Technical Assistance, S/D/M/W/LDBE Prime and Sub-contractor Participation Identification & Outreach Assistance and Company logo recognition on organization website and marketing materials

PROFESSIONAL SERVICES NETWORK \$1,200
Annually

ACE Membership, Corporate & ACE Program Member Business Referrals, Technical Assistance Workshop Presentations (In-kind/Volunteer Basis Only), Company marketing information listed on website and onsite

ACE MEMBERSHIP \$750
(6 Hours Coaching) Annually

BASIC Membership, Construction Boot Camp, Comprehensive Business Needs Assessment

BASIC MEMBERSHIP \$500
(3 Hours Coaching) Annually

Business Structuring Assistance, Weekly e-mail distribution of project bid opportunities, Technical Assistance Workshops, Attendance for (1) Specialty Workshop "Business Plan Writing Workshop, Notary Service

A LA CARTE SERVICES

Business Structuring Assistance \$250 +
Filing Fees

Business Structuring (i.e. "S" Corp, "C" Corp, LLC, Partnership, Sole Proprietorship, Fictitious Name Filing) Federal Employer ID Number

Certification Counseling & Application Preparation Assistance \$750

DBE/MWBE Certification Counseling, Preparation Assistance for (1) City, (1) County, (1) State and (1) Federal Certification Application (includes registration in CCR and obtaining D-U-N-S #)

Comprehensive Business Needs Assessment & Remediation Action Plan \$200

Business Marketing Proposal Development \$500

Specialty Workshops

- "Construction Boot Camp" \$600
- "OSHA 30-Hour Safety Training" \$350
- "OSHA 10-Hour Safety Training" \$ 99
- "Business Plan Writing

Technical Assistance Workshops \$ 30

- "How To Start A Business"
- "Demystifying Your Report & Score"
- "Marketing For Profit"
- "Certification Basics"
- "Bid & Proposal Workshop"

Notary Service \$ 10

- Per Document Charge